

Ferdinand Kentjana

| Consultant to Small - Medium Enterprises | Mindset - Leadership - Growth Coaching & Training |
dynamiclifeconsultant@gmail.com

Summary

WHAT I DO: I help ordinary people in admin, finance, sales, technology, and engineering to use and better understand motivation & interpersonal skills in order to win business, build better relationships, and increase effectiveness.

RESULTS: I helped corporate clients reduce inter-department miscommunication, turned a 60-people warehouse from confusion and blaming others to working together as a team.

WHO I WORK WITH: I partner with growing companies and individuals wanting to improve him/herself, including: Retail Product & Services, Food Distribution, Telecommunication Industry, Administrative Staff & Supervisor, Warehouse Staff & Supervisor, Sales and Marketing Team, Directors / Owners

WHY IT WORKS: The customized programmes teach skills that can instantly be applied to transform your world. You get the most efficient, effective and affordable trainings that would far outlast your investment.

WHAT MAKES ME DIFFERENT: Having trained more than 1,000 people in 3 years, I offer 1 on 1 & group training and innovative follow ups, ensuring the learning sticks.

WHAT OTHERS SAY:

"My life has changed since i took a course in his Life Coaching. The "me" that was unconfident, lazy, and doesn't care about my future, now become a more responsible and more reliable person. He didn't just solved my problems, but he helped me grow, he always stayed with me a long the progress. For that, I'm really thankful." — Stefanus Yuwono, My Secret Boutique Owner

"He did the employee coaching in our company in 2015 for couple months, to motivate and to bring the awareness around our working society. With the simple and interactive communication during the class, we can learn and understand how to "work in the mutual benefit between the company and the employee" — Lia Dahlia, HR & General Affairs Manager, Lotus Food Services

HOW IT WORKS: The #1 step is to call for a face to face evaluation

READY TO TALK? Message me directly on LinkedIn or email me at dynamiclifeconsultant@gmail.com.

Experience

MindSetter, Trainer, Motivational Speaker at Dynamic Consultant

June 2013 - Present (3 years 9 months)

Coaching several individuals ranging from children, teenagers, young adults, and business owner on productivity, mindset, and leadership.

General Manager at Dynamic Consultant

July 2009 - Present (7 years 8 months)

Personal Development Program

Corporate Training Program

Business Development Consulting

Personal Life Coach

Self-motivation products

Motivational Speaker at Tunas Harapan Jaya School

February 2017 - February 2017 (1 month)

1 Day of Intentional Growth with Educators, from Kindergarten to Junior High School Teachers and staff.

Coach at Larisa Oleh-Oleh Khas Bali

April 2015 - June 2015 (3 months)

Breaking mindset barrier and leadership coaching for potential individuals. Training a few select employees and private coaching with owner and GM.

Corporate Trainer at PT. Wahana Boga Nusantara (Lotus Enterprises)

January 2015 - June 2015 (6 months)

Improving attitude, mindset, and encouraging positive thinking behavior within and between departments.

Due to intense communication and interaction with direct supervisor, GA Manager Lia, and owner Ms.

Henny we managed to achieve the goal, especially in the targeted warehouse department. Thank you for your love and faith to the people!

Corporate Trainer at PT. Bali Pawiwahan (Coco Group)

March 2014 - May 2015 (1 year 3 months)

Training almost 1,000 employees in maximizing their potential and mindset. Planting seeds of greatness in the individual and raising future home grown leaders. Working with HRD Head, Store managers, and new recruits.

Corporate Trainer at Teguh Mulya / Marvell

March 2013 - June 2013 (4 months)

Training staff and management team to maximize their potential.

Consultant & Trainer at Smart Technic

June 2012 - December 2012 (7 months)

Trainings: mindset change training (all staff), personality and leadership (selected staff).

Creating employee regulation and Standard Operating Procedures (SOP) to streamline the company's business operations.

Personal coach to Director.

In House Trainer at Sinar Photo

January 2011 - December 2012 (2 years)

Developing the staff to be more creative, reliable, effective through continuous personal and group development programs to support the company's vision of opening up 40 branches in the near future.

Selling Skills Seminar at Telkomsel

January 2012 - January 2012 (1 month)

A one-day seminar on selling skills and attitudes for PICs stationed all across Bali region. What a great day!

Trainer at Isti Bali Furniture

November 2011 - December 2011 (2 months)

Developing the staff to be more creative, reliable, effective through personal and group development program.

Trainer at Theda Bali Furniture Supplier

November 2011 - December 2011 (2 months)

Developing the staff to be more creative, reliable, effective through personal and group development program.

Guest Lecturer at Stenden University of Bali

2010 - 2010 (less than a year)

Human Resources Management

Certifications

DISC Personality Profile

Character Plus Indonesia License 014/TR/I/2013 November 2012

Dynamics of Personal Goal Setting

Success Motivation International (SMI) Indonesia June 2007

Volunteer Experience

Game leader, counsellor at YWAM, Christian Men's Network

It's always been my passion to help and inspire people, see them change for the better, smile, improving their lives.

Skills & Expertise

Problem Solving
Team Building
Coaching
Public Speaking
Organizational Development
Teaching
Leadership Development
Personal Development
Business Development
Employee Training
Management
Program Management
Management Consulting
Personnel Management
Leadership
Training
Business Planning
Change Management
Business Strategy
Performance Management
Team Leadership
Employee Relations
Negotiation
Entrepreneurship
Strategic Planning
Recruiting
Analysis
Talent Management
Consulting
Mentoring
Customer Service
Hospitality
Public Relations
Human Resources
Event Management
Sales
Marketing
Microsoft Office
Sales Management
Staff Training
Mental Health Counseling

Courses

Independent Coursework

Dynamics of Personal Goal Setting

Successful Time-Management

DISC Certified Trainer

Languages

English (Professional working proficiency)

Indonesian (Native or bilingual proficiency)

Education

University of New South Wales

Bachelor's Degree, Finance, Information Systems, 1995 - 1998

Activities and Societies: Soccer Club

St. Patrick's School, Singapore

"O" Level, English, Physics, Chemistry, Literature, Mathematics, 1991 - 1993

Activities and Societies: Soccer, badminton

Interests

People, soccer, reading, training, coaching, trying new things.

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4 people have recommended Ferdinand

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— **Stefanus Yuwono**, was Ferdinand's client

"He has been did the employee coaching in our company in 2015 for couple months, to motivated and to bring the awareness around our working society. With the simple and interactive communication during the class, we can learn and understanding how to "work in the mutual benefit between the company and the employee""

— **Lia Dahlia**, *HR & General Affairs Manager, PT Wahana Boga Nusantara (Lotus Food Services)*, was Ferdinand's client

"recomended trainer, "

— **Dicky christianto**, *Founder, Smart technic*, was Ferdinand's client

"Ex. Ferdinand is very detailed-oriented and produced great results for the company..."

— **Ketut Satriani**, *supervisor, Telkomsel*, was Ferdinand's client

[Contact Ferdinand on LinkedIn](#)